



## 65<sup>TH</sup> ANNUAL CONFERENCE

OCTOBER 3, 10 & 17, 2020 | 8:30 AM - NOON

PRESENTED VIRTUALLY

# Be The Inspiration

**PD credits will be awarded. See registration materials for details.**

### Saturday, October 3, 2020 (8:30 am – Noon)

#### Welcome

Diane Boudreau-Tschetter, 2020 CEA President

#### Experience the Comedic Stylings of Rose Pothier, Esq!

#### The Future of Escrow: Is Our Entire Industry Experiencing a Paradigm Shift As a Result of COVID-19?

Presented by Marvin Stone, Senior VP, Industry Relations, Stewart Title Company

#### Hot Tips for Taming your Out-of-Control In-box! When Seconds Count, Can You Afford Hunting for That E-mail?

Presented by Josette Loaiza, AVP, Old Republic National Title Insurance Company

### Saturday, October 10, 2020 (8:30 am – Noon)

#### Navigating the World of FIRPTA, IRS Lien Demands and 1099s in the time of COVID-19

Presented by a Representative from the IRS

#### Articulating Your Value, When All the World Seems to Want Nordstrom-Caliber Service at K-Mart Pricing

Presented by PJ Garcia, Beach Pacific Escrow, Inc.

#### US and CA Economic Update and Commentary on Current IRS and FTB Issues

Presented by Michael Haas, CPA

### Saturday, October 17, 2020 (8:30 am – Noon)

#### Announcement of Rose Pothier Annual Conference Scholarship Winners

#### You Can't Take Care of Anybody (or Their Transactions...) If You Don't Take Care of Yourself First

Presented by Tracy White, International City Escrow, Inc.

#### Can You Actually PAY That Commission CDA? RE Licensee Entities and DBAs, DRE look-ups, and much more!

Information provided straight from the DRE

#### The Ever Popular: Potpourri of Escrow – Timely Topics to Assist YOU on Your Desk

Presented by a Panel of Experts

#### Annual Legislative Update – What Hath COVID-19 Wrought? NOT to be missed!

Presented by Mike Belote, Esq.

#### CEA Annual Business Meeting

Installation of the 2021 Executive Board

#### BONUS:

Join us for Breathing/Yoga during online check-in time, 7:30 am to 8:00 am each Saturday

#### BONUS:

Enjoy "5 Minutes of Joy" each Saturday, presented by Joy Baldrige, CPC, CSP, Keynote Speaker (Who doesn't need THAT right about now?)